



**Greenock Morton Football Club**  
Cappielow Park supported by Dalrada Technology  
Sinclair Street | Greenock | PA15 2TU  
T | +44 (0) 1475 723 571  
E | admin@gmfc.net

## **JOB VACANCY | General Manager**

Founded in 1874 and proudly owned by its supporters through Morton Club Together, Greenock Morton is one of Scotland's most historic and community-rooted football clubs. Cappielow Park stands as a symbol of Inverclyde's identity and pride. Our mission is to build a sustainable, high-performance football club that serves as 'The Heartbeat of Inverclyde' — combining professional standards on the pitch with deep engagement off it.

We are now seeking a General Manager to lead the day-to-day running of the club and drive progress across operations, commercial growth, and governance as we enter the next phase of development.

Interested applicants should write to or email to the Club outlining their suitability for the role in the form of a Cover Letter and submit a copy of their CV. Applications should be submitted prior to 5.00pm on Friday 23<sup>rd</sup> January 2026. The club may close the position early should a suitable candidate be found.

<b>Application Instructions</b>	<p>All applicants should submit a Covering Letter and Curriculum Vitae (CV) in support of their application for the role.</p> <p><b>Email applications should be sent to:</b> Commercial Director, Sam Robinson by emailing: <a href="mailto:sam.robinson@gmfc.net">sam.robinson@gmfc.net</a></p> <p><b>Postal applications should be sent to:</b> Sam Robinson Commercial Director Greenock Morton Football Club Cappielow Park supported by Dalrada Technology Sinclair Street Greenock PA15 2TU</p>
<b>Application Deadline</b>	5.00pm on Friday 23 <sup>rd</sup> January 2026
<b>Interview Dates</b>	Interviews will take place following close of application window.
<b>Role Start Date</b>	TBC (dependant on situation of successful candidate)
<b>Employment Statement</b>	Greenock Morton FC is committed to be an equal opportunities provider and welcomes applicants from all members of the community. Should you require assistance with your application please contact the Club in advance of your submission.



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## Job Description: General Manager

<b>Job Title</b>	General Manager
<b>Department</b>	General Manager
<b>Key Contact Internal</b>	The Board of Directors
<b>Location/Requirements</b>	Based at Cappielow Park supported by Dalrada Technology
<b>Hours/Remuneration</b>	Permanent, Full-Time (with regular evening and weekend work)  Salary is competitive and based on experience
<b>Job Purpose</b>	The General Manager will provide strong operational leadership and business discipline across all areas of the club. They will ensure Morton is run efficiently, compliantly, and profitably — delivering high standards in administration, matchday operations, and commercial performance, while deepening community and stakeholder engagement.
<b>Duties and Responsibilities</b>	<p><b>1. Strategic &amp; Operational Leadership</b></p> <ul style="list-style-type: none"> <li>· Lead and manage all day-to-day operations of Greenock Morton FC.</li> <li>· Translate the club's strategic plan into practical objectives and measurable outcomes.</li> <li>· Ensure strong alignment between football, commercial, and community operations.</li> <li>· Act as a visible leader, upholding the club's values of professionalism, integrity, and inclusivity.</li> </ul> <p><b>2. Commercial &amp; Financial Management</b></p> <ul style="list-style-type: none"> <li>· Work with the Commercial Director and Finance Officer to grow revenues across sponsorship, ticketing, hospitality, and retail.</li> <li>· Identify new business opportunities and corporate partnerships, with a focus on long-term relationships.</li> <li>· Support budgeting and cost control processes, ensuring value for money and sound financial governance.</li> <li>· Oversee commercial contracts and service agreements.</li> </ul> <p><b>3. Matchday &amp; Facility Operations</b></p> <ul style="list-style-type: none"> <li>· Lead the operational delivery of home matchdays, ensuring safety, compliance, and high-quality supporter experience.</li> <li>· Oversee facilities management at Cappielow Park and associated sites, including maintenance, health &amp; safety, and contractor relationships.</li> <li>· Ensure compliance with SPFL, SFA, and local authority regulations.</li> </ul>



	<p><b>4. Governance &amp; Compliance</b></p> <ul style="list-style-type: none"> <li>· Maintain high standards of corporate governance, safeguarding, and data protection.</li> <li>· Support the Board in ensuring compliance with club policies, football regulations, and legal requirements.</li> <li>· Prepare reports and updates for the Board, MCT, and external partners.</li> </ul> <p><b>5. People &amp; Culture</b></p> <ul style="list-style-type: none"> <li>· Line manage staff across administration, media, and operations.</li> <li>· Foster a positive, accountable, and developmental culture aligned to the club's high-performance standards.</li> <li>· Support staff and volunteers with training, wellbeing, and clear communication.</li> </ul> <p><b>6. Community &amp; Stakeholder Engagement</b></p> <ul style="list-style-type: none"> <li>· Build strong relationships with Morton Club Together, Morton in the Community, sponsors, supporters, and local authorities.</li> <li>· Represent the club professionally in all external communications.</li> <li>· Champion the club's role as a source of pride and opportunity in Inverclyde.</li> </ul>
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#### Person Specification: General Manager

	Essential	Desirable
Proven leadership experience within sport, venue, or business operations.	✓	
Strong financial and commercial acumen.	✓	
Excellent organisational, interpersonal, and communication skills.	✓	
Experience managing staff and volunteers in a multi-stakeholder environment.	✓	
Ability to work flexibly, including matchdays, evenings, and weekends.	✓	
Passion for football and alignment with community values.	✓	
Experience working within Scottish football or another SPFL club environment.		✓
Knowledge of SFA/SPFL compliance and governance frameworks.		✓
Qualification in business, sports management, or health and safety.		✓



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Familiarity with HR, IT, or project management systems.		✓
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